

COMMERCIAL SEMINAR RESCUE 101A - CCIA Designation

Monday
November 14, 2011

\$295 - Pre Sale

\$395- At Door

Capital Headquarters
6755 Bright Ave, Whittier CA 90601

ATTENTION REAL ESTATE PROFESSIONALS:

Expand and grow your business through Commercial Real Estate with the RESCUE CCIA designation. This seminar will create a clear path to breaking into commercial real estate. Mr. Jimenez breaks down the complicated issues of commercial real estate into a straight forward non technical way. He explains step by step how you can get started in commercial real estate and become a successful commercial agent.

About the speaker

Javier F Jimenez has over 15yrs of Commercial Real Estate experience. He has completed over 2 billion in sales, debt and equity transactions on behalf on foreign and domestic corporations, financial institutions and private Real Estate companies. He is a graduate from the University of Southern California and holds a Finance degree from the Marshall School of Business.

Topics covered in the Seminar

- What is Commercial Real Estate
 - Types of Classifications
 - Getting Started in Commercial Real Estate
 - How to make money in Commercial Real Estate
- Evaluating Commercial Real Estate
 - What is the property worth?
 - Analyzing Apartment & Office Deals
 - What is DCR, CapRate, GRM, Cash on Cash, NPV?
- How to Read a Deal
 - The 80/20 rule
 - Advisor vs Agent
- Commercial Tools
 - CoStar/ Loopnet
 - Invest It Analysis

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